

Jefferson Wells delivers solutions and experienced talent to solve emerging challenges in Engineering and Life Sciences

On the one hand, Jefferson Wells is responsible for permanent recruitment of Engineers and life sciences candidates, who will start in a fix job at one of their clients. This is the “**permanent department**”

On the other hand, Jefferson Wells recruits Engineer and Life Sciences candidates, who are on the payroll of Jefferson Wells and who are placed on temporary projects at one of their clients. This is the “**contracting department**”

## **2 Recruitment Consultants Life sciences based in Sint-Lambrechts-Woluwe (contracting department)**

### Tasks

- Recruiting of different Life Sciences candidates (Qa, Qc, Validation Engineers etc...)
- Responsible for job posting on different social media (Job at, indeed, LinkedIn, young graduate channels, campus recruitment)
- After a positive first prescreening by telephone, you will have an in-depth team’s interview with the candidate where you acquire the candidate motivators, soft and hard skills and expectations
- Provides relevant candidate reporting to the Business Consultants
- Builds relevant talent pools

### Profile

- Bachelor- or master’s degree (master psychology, marketing, Human Resources) or equivalent through experience in a relevant domain (Life sciences expertise or in the world of HR Services)
- Very good knowledge in Dutch and English (spoken and written)
- Experience in recruitment is a plus (internship or 2 à 3 years of experience in recruitment)
- Team player

## **1 Recruitment Consultant Engineering based in Ghent (contracting department)**

### Tasks

- Recruiting of different engineering candidates
- Responsible for job posting on different social media (Job at, indeed, LinkedIn, young graduate channels, campus recruitment)
- After a positive first prescreening by telephone, you will have an in-depth team’s interview with the candidate where you acquires the candidate motivators, soft and hard skills and expectations
- Provides relevant candidate reporting to the Business Consultants
- Builds relevant talent pools

### Profile

- Bachelor- or master’s degree (master psychology, marketing, Human Resources) or equivalent through experience in a relevant domain (Engineering or in the world of HR Services)
- Very good knowledge in Dutch and English (spoken and written)
- Experience in recruitment is a plus (internship or 2 à 3 years of experience in recruitment)
- Team player

## **Sales & Contracting Consultant (recruitment/sales) based in Ghent (contracting department)**

### Tasks

- Responsible for business development and account management in West Flanders
- Responsible for service delivery and contracting care in Engineering profiles
- Provides the best level of employability for the contractors on the payroll of Jefferson Wells
- Implements pricing and margin strategy in line with the budget objectives
- Executes the required admin process (invoicing, timesheets) in cooperation with the admin cell
- Capable of negotiating tailor made optimized salary packages
- Builds relevant talent pools

### Profile

- Bachelor- or master's degree (marketing, communication, Human Resources) or equivalent through experience in a relevant domain (Engineering or in the world of HR Services)
- Very good knowledge in Dutch and English (spoken and written)
- Capable of having conversations on C-level
- Experience in sales or recruitment is necessary
- Sales driven and result-oriented

## **Sales & Recruitment Consultant, based in Ghent (perm department engineering)**

### Tasks:

- Responsible for business development and service delivery in the domain of Engineering in East-Flanders
- You are the trusted advisor for clients and candidates
- Acquires a deep understanding of the client needs
- Recruiting of different engineering candidates
- Responsible for job posting on different social media (Job at, indeed, LinkedIn, young graduate channels, campus recruitment)
- After a positive first prescreening by telephone, you will have an in-depth team's interview with the candidate where you acquire the candidate motivators, soft and hard skills, and expectations
- Provides relevant candidate reporting to the client
- Prepares the candidate for interviews with the client
- Capable of closing deals and processes, negotiating effectively towards the final signature

### Profile:

- Bachelor- or master's degree (marketing, communication, Human Resources) or equivalent through experience in a relevant domain (Engineering or in the world of HR Services)
- Very good knowledge in Dutch and English (spoken and written)
- Capable of having conversations on C-level
- Experience in sales is necessary
- Sales driven and result-oriented

## **Sales & Recruitment Consultant based in Braine l'Alleud (perm department Life Sciences)**

### Tasks

- Responsible for business development and service delivery in the domain of Life Sciences in Wallonia
- You are the trusted advisor for clients and candidates
- Acquires a deep understanding of the client needs
- Recruiting of different engineering candidates
- Responsible for job posting on different social media (Job at, indeed, LinkedIn, young graduate channels, campus recruitment)
- After a positive first prescreening by telephone, you will have an in-depth team's interview with the candidate where you acquire the candidate motivators, soft and hard skills, and expectations
- Provides relevant candidate reporting to the client
- Prepares the candidate for interviews with the client
- Capable of closing deals and processes, negotiating effectively towards the final signature

### Profile

- Bachelor- or master's degree (marketing, communication, Human Resources) or equivalent through experience in a relevant domain (Life Sciences or in the world of HR Services)
- Very good knowledge in French and English (spoken and written)
- Capable of having conversations on C-level
- A few years' experience in sales is necessary
- Sales driven and result-oriented

### Offer for all the vacancies

- Attractive Salary package
- Meal vouchers (8 euros)
- Hospitalization and group insurance
- Bonus system on a quarterly basis
- Net expense allowance
- Laptop + mobile phone
- Company car: immediately if sales experience, school leaver after 6 months
- Several trainings so your knowledge is always up to date
- You can work 2 days at home and 3 days on site
- 32 holidays

### **Interested?**

**Please send asap your cover letter and resume to**

**[mia.happaerts@manpowergroup.be](mailto:mia.happaerts@manpowergroup.be) or call me for more information**

**+32 (0) 476 23 03 94**